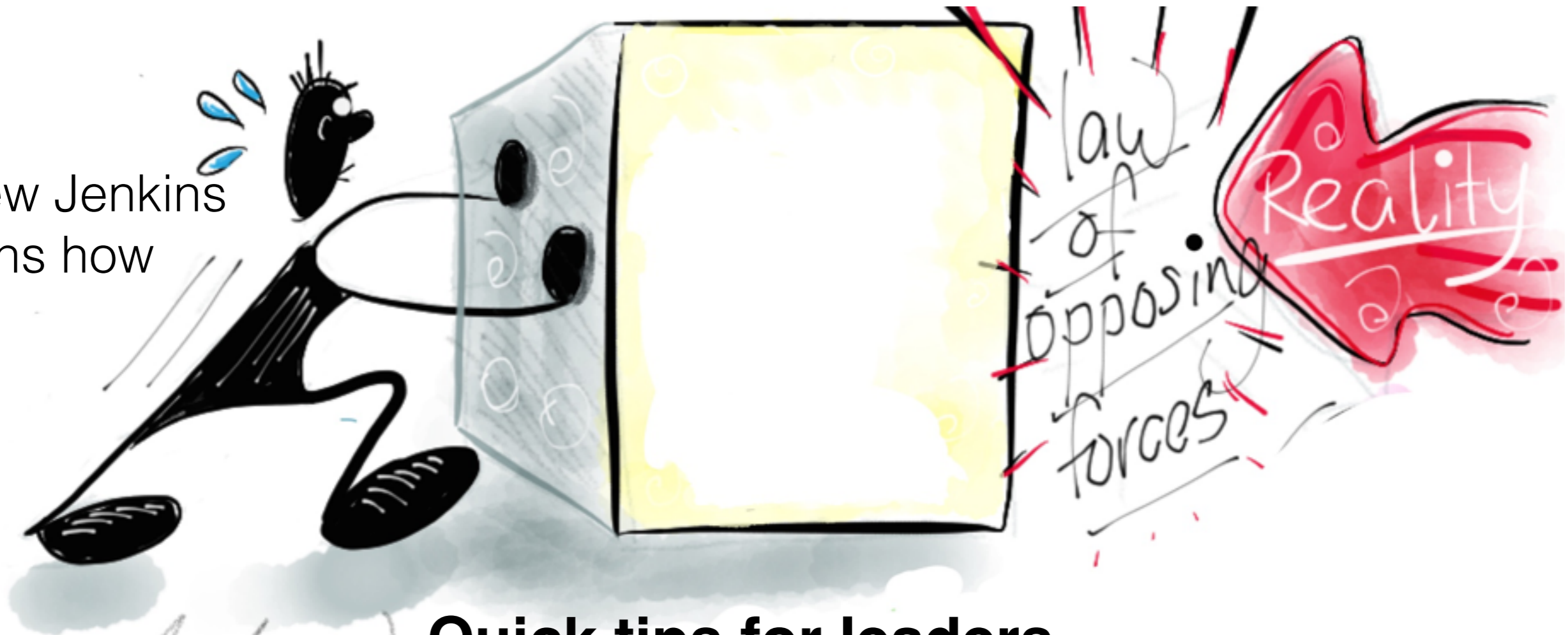


Re-write the rules - how to become a winning-team when facing adversity

Andrew Jenkins explains how



Quick tips for leaders

Andrew

Principles adapted from extreme worldwide adventure competitor Robyn Benincasa in her book 'How Winning Works' (Harlequin 2012)

Those pesky 'Curve balls'...

As an exec. team have you ever been pursuing an endeavour that...

- Simply refuses to go to plan?
- No matter how hard you try to get it on track, nothing seems to help?
- You keep bumping into unseen forces at every twist and turn?

Coming up are some hints and tips of what to do when life throws your exec. team a 'curve ball'...

What principles can you use to overcome difficulty?

Firstly, if something isn't working, then do something different!

Don't keep doing the same thing over and over, otherwise you will keep getting the same results!

Secondly, don't give up either.

Quitters are 'Shitters!'

Thirdly, if 'needs must', re-frame the outcome.

"Never let the pursuit of perfection hinder your progress".

(Robyn Benincasa - How Winning Works 2012)

What are the 'rules' that top-teams play by?

In my experience in top leadership teams...

- **Mindset trumps capability.** It's not about being the 'smartest' or the 'best' individuals.
- **They work 'smart' together** as a collaborative team through all their problems that besiege them, all the time, every-time, without fail!
- **Always honour and respect** each other.
- **Never blame** each other.
- They **believe there is always a way**, even if it means changing the finish line of the end goal.

How do you become a winning-team in adversity?

- In the face of adversity, when life throws a ‘curve ball’, make adjustments.

Take courage to re-plan.

- Repurpose the finish line.

It must have as much purpose and meaning as the original goal.

- Make it worth striving for.

Help your team to ‘shoot for that new star’.

- *Create a new ‘win’ from an old ‘lose’.*

Re-write the ‘rules’ of what it means to ‘win’ for you as a team